1st quarter interim report

2006



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Outline and Contact Details

AS Viisnurk is a multibusiness wood processing company with over half a century of experience in adding value to wood.

The Furniture and Building Materials Divisions are the business units of Viisnurk AS. The Furniture Division focuses on manufacturing and marketing of domestic furniture of unique design. The Building Materials Division produces and markets two independent softboard-based product categories: fibre-boards for insulation and soundproofing, and interior finishing panels for walls and ceilings.

AS Viisnurk has concentrated on export markets. Apart form the domestic market, the main markets of the company are in the neighbouring regions: the Nordic countries, Western and Central Europe and Russia. The long-term customers and co-operation partners of Viisnurk AS are distinguished representatives of their respective fields.

The company has been listed on the Tallinn Stock Exchange.

Business name: Viisnurk AS Registry code: 10106774

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Beginning of the financial year: 01.01.2006
End of the financial year: 31.12.2006
Beginning of the Interim Report Period: 01.01.2006

End of the Interim Report Period: 01.01.2006

Explanatory Note to the Interim Report

AS VIISNURK

The results of Viisnurk AS in the 1st quarter of 2006 were significantly influenced by an extremely cold weather in January and February that brought along higher heating costs and work stoppages in the Building Materials Division (around 15 % of the working time of the main production line was lost). Except for the impact caused by weather conditions, the main activities of Viisnurk AS in the 1st quarter have proceeded as planned. Regardless of the results of the 1st quarter, the Management of Viisnurk see no need for changing the planned profit for 2006 which was a consolidated profit of 16-18 mil. kroons (1-1,15 mil. euros). In terms of profit, based on the initial results of April and May, the enterprise is proceeding within the budget.

The net sales of Viisnurk AS for the 1st quarter of 2006 were 53 mil. kroons (3.4 mil. euros) and the net profit 1.9 mil. kroons (0.12 mil. euros). In 2005, within the same period the turnover of the enterprise totalled 61.9 mil. kroons (4 mil. euros) and the profit 3.9 mil. kroons (0.25 mil. euros), whereas the profit of 2005 included among other things the exceptional items - the sales of real estate investments in the amount of 1.4 mil. kroons (0.09 mil. euros).

As of the end of March the total assets of Viisnurk AS amounted to 157.6 mil. kroons (10.1 mil. euros), the liabilities of the enterprise made up 57% of it.

Net sales

Profit

Divisional review:

(th FFK)

| (ui EEK) | Mer 20 | ales | FIUI | IL |
|---|---------------------------|---------------------------|---|--|
| | 2006 3k | 2005 3k | 2006 3k | 2005 3k |
| Furniture Division | 32,017 | 32,634 | 2,236 | 2,413 |
| Building Materials Division | 21,026 | 29,275 | 1,658 | 5,250 |
| Terminated business activities | | | | (881) |
| TOTAL | 53,043 | 61,909 | 3,894 | 6,782 |
| Unallocated expenses | | | 1,513 | 1,623 |
| OPERATING PROFIT | | | 2,381 | 5,159 |
| Net financial costs | | | 483 | 1,172 |
| NET PROFIT | | | 1,898 | 3,987 |
| | | | | |
| | | | | |
| (th EUR) | Net sa | ales | Prof | it |
| (th EUR) | Net sa 2006 3k | ales 2005 3k | Prof 2006 3k | it 2005 3k |
| (th EUR) Furniture Division | | | _ | _ |
| • | 2006 3k | 2005 3k | 2006 3k | 2005 3k |
| Furniture Division | 2006 3k 2,046 | 2005 3k 2,086 | 2006 3k 143 | 2005 3k 154 |
| Furniture Division Building Materials Division | 2006 3k 2,046 | 2005 3k 2,086 | 2006 3k 143 | 2005 3k 154 336 |
| Furniture Division Building Materials Division Terminated business activities | 2006 3k 2,046 1,344 | 2005 3k 2,086 1,871 | 2006 3k 143 106 | 2005 3k 154 336 (56) |
| Furniture Division Building Materials Division Terminated business activities TOTAL | 2006 3k 2,046 1,344 | 2005 3k 2,086 1,871 | 2006 3k 143 106 249 | 2005 3k 154 336 (56) 434 |
| Furniture Division Building Materials Division Terminated business activities TOTAL Unallocated expenses | 2006 3k 2,046 1,344 | 2005 3k 2,086 1,871 | 2006 3k 143 106 249 (97) | 2005 3k 154 336 (56) 434 (104) |
| Furniture Division Building Materials Division Terminated business activities TOTAL Unallocated expenses OPERATING PROFIT | 2006 3k 2,046 1,344 | 2005 3k 2,086 1,871 | 2006 3k 143 106 249 (97) 152 | 2005 3k 154 336 (56) 434 (104) 330 |

Furniture Division

The three-month net sales of the Furniture Division of Viisnurk AS were 32 mil. kroons (2 mil. euros) and the profit 2.2 mil. kroons (0.14 mil. euros). Compared to the same period last year, the turnover of the division has remained the same but the profit has significantly increased because the profit of 2005 (2.4 mil. kroons / 0.15 mil. euros) included the above mentioned exceptional items in the amount of 1.4 mil. kroons (0.09 mil. euros).

The results of the Furniture Division for the 1st quarter were as estimated. Sales in the enterprise's basic target markets in Finland and Russia have proceeded according to the plans. It is especially positive that while in the 1st quarter of the past year the division sold furniture to its former largest subcontractor IKEA for 7.1 mil. kroons (0.45 mil. euros), by today, after finishing the cooperation with IKEA in the end of last year, they have been able to replace the total sales to other customers. At the same time the profitability of the division has improved in an environment of increased expenditure. Retail sale of furniture in the domestic market shows a rising tendency and, according to the strategy, the division is preparing itself for the expansion of retail business to nearest markets.

Building Materials Division

The Building Materials Division earned a profit of 1.7 mil. kroons (0.1 mil. euros) at the net sales of 21 mil. kroons (1.3 mil. euros) in three months. Last year, the turnover of the division totalled 29.3 mil. kroons (1.9 mil. euros) and the profit 5.2 mil. kroons (0.3 mil. euros) within the same period.

In the 1st quarter the activity of the division was significantly influenced by extraordinary weather conditions which, on one hand decreased the general demand for the division's production and on the other hand seriously disturbed the division's supply with heat energy. The above mentioned problem repeatedly stopped the work of the main production line with uninterrupted cycle - in total more than 15 % of the possible working time was lost through the stoppage time. In addition, due to some stiffening in competition in the second half of last year the decision was made to begin the independent sales of the production of the main production line (mainly the wind protection boards used in general construction) in the largest target market in Finland under our own trademark. The decision that is aimed at achieving long-term success in the market decreased the sales in short term perspectives in the 1st quarter of 2006 while the contracts in the market of building materials are mainly long-term. The sales volumes and efficiency of Isotex interior finishing boards achieved the planned levels. The output, sales and profitability of the division have rapidly improved since the beginning of the 2nd quarter.

Signatures to the Interim Report

The Management Board of AS Viisnurk is prepared consolidated Interim Report for the 1st quarter of 2006 which is presented on pages 6 to 16.

Head of the Management Board /signature/ Toivo Kuldmäe

Member of the Management Board /signature/ Andrus Aljas

19th May 20006. a.

Consolidated Balance Sheet

| Consolitation Datained Sil | | Th EEK 31.3.2006 | Th EEK 31.12.2005 | Th EUR 31.3.2006 | Th EUR 31.12.2005 |
|---------------------------------------|---|-------------------------|--------------------------|-------------------------|--------------------------|
| Cash and bank Short-term financial | | 7,285 | 5,552 | 466 | 355 |
| investments | | 0 | 6,785 | 0 | 434 |
| Customer receivables | (Note 1) | 23,432 | 21,938 | 1,498 | 1,402 |
| Other receivables | | 134 | 522 | 8 | 33 |
| Prepayments | | 3,515 | 3,290 | 225 | 210 |
| Inventories | | 48,914 | 42,160 | 3,126 | 2,695 |
| Total current assets | | 83,280 | 80,247 | 5,323 | 5,129 |
| Long-term financial investments | (Note 2) | 1 | 1 | 0 | 0 |
| Investment property | (Note 3) | 15,521 | 15,521 | 992 | 992 |
| Tangible fixed assets | (Note 4) | 57,203 | 58,235 | 3,656 | 3,722 |
| Intangible fixed assets | (Note 4) | 1,587 | 1,818 | 101 | 116 |
| Total fixed assets | | 74,312 | 75,575 | 4,749 | 4,830 |
| TOTAL ASSETS | | <u>157,592</u> | 155,822 | 10,072 | 9,959 |
| Debt obligations | (Note 5) | 6,780 | 8,909 | 433 | 569 |
| Customer prepayments | | 157 | 492 | 10 | 32 |
| Supplier payables | | 22,823 | 23,649 | 1,459 | 1,512 |
| Taxes payable | | 2,954 | 2,980 | 189 | 191 |
| Accrued expenses | | 8,530 | 5,232 | 545 | 334 |
| Short-term provisions | (Note 6) | 320 | 430 | 21 | 27 |
| Total current liabilities | | 41,564 | 41,692 | 2,657 | 2,665 |
| Non-current provisions | (Note 6) | 430 | 430 | 27 | 27 |
| Non-current debt obligations | (Note 5) | 47,920 | 47,920 | 3,063 | 3,063 |
| Total non-current liabilities | (************************************** | 48,350 | 48,350 | 3,090 | 3,090 |
| Total liabilities | | 89,914 | 90,042 | 5,747 | 5,755 |
| Share capital (nominal value) | (Note 7) | 44,991 | 44,991 | 2,875 | 2,875 |
| Issue premium | | 11,332 | 11,332 | 724 | 724 |
| Mandatory capital reserve | | 4,499 | 4,499 | 288 | 288 |
| Retained profits | | 4,958 | (4,817) | 317 | (308) |
| Net profit for the year | | 1,898 | 9,775 | 121 | 625 |
| Total equity | | 67,678 | 65,780 | 4,325 | 4,204 |
| TOTAL LIABILITIES AND EQUITY | | <u>157,592</u> | <u>155,822</u> | 10,072 | 9,959 |

Consolidate Income Statement

| | | Th EEK 1 st quarter 2006 | Th EEK 1 st quarter 2005 | Th EUR 1 st quarter 2006 | Th EUR 1 st quarter 2005 |
|---|----------------------|---|---|---|---|
| RETURN ON SALES | (Note 9) | 53,043 | 61,909 | 3,390 | 3,957 |
| Cost of production sold | | (44,314) | (50,795) | (2,832) | (3,247) |
| Gross profit | | 8,729 | 11,114 | 558 | 710 |
| Marketing expenses | | (4,837) | (5,463) | (309) | (349) |
| General administrative expenses | | (1,513) | (1,623) | (97) | (104) |
| Other income | | 73 | 1,466 | 5 | 94 |
| Other expenses | | (71) | (335) | (5) | (21) |
| Operating profit | (Note 9) | 2,381 | 5,159 | 152 | 330 |
| Financial income and financial expenses | | (483) | (1,172) | (31) | (75) |
| NET PROFIT FOR THE PERIOD | | 1,898 | 3,987 | 121 | 255 |
| Basic earnings per share Diluted earnings per share | (Note 8) (Note 8) | 0,42 0,42 | 0,89 0,89 | 0,03 0,03 | 0,06 0,06 |

Consolidated Cash Flow Statement

| | Th EEK 1 st quarter 2006 | Th EEK 1 st quarter 2005 | Th EUR 1 st quarter 2006 | Th EUR 1 st quarter 2005 |
|--|---|---|---|---|
| Cash flow from operations | | | | |
| Net profit | 1,898 | 3,987 | 121 | 255 |
| Adjustments for: | | | | |
| Depreciation of fixed assets | 2,726 | 3,020 | 174 | 193 |
| Gains on sale of fixed assets | (29) | (42) | (2) | (3) |
| Gains on sale of investment property | Ò | (1,236) | (0) | (79) |
| Gains on sale of financial | (35) | | (2) | 0 |
| investments | | 0 | | |
| Use of provisions | (109) | (135) | (7) | (9) |
| Interest expense | 517 | 1,157 | 33 | 74 |
| Operating profit before changes in | | | | |
| operating capital | 4,968 | 6,751 | 317 | 431 |
| Change in operations-related | | | | |
| receivables and prepayments | (1,319) | (5,387) | (84) | (344) |
| Change in inventories | (6,754) | (7449 | (431) | (48) |
| Change in operations-related liabilities | | | | |
| and prepayments | 2,099 | 2,699 | 134 | 173 |
| Cash generated from operations | (1,006) | 3,319 | (64) | 212 |
| Interest paid | (517) | (1,157) | (33) | (74) |
| Total cash flow from operations | (1,523) | 2,162 | (97) | 138 |
| Cash flow from investments | | | | |
| Acquisition of fixed assets | (1,464) | (28) | (94) | (2) |
| Sale of fixed assets | 29 | 58 | 2 | 4 |
| Sale of financial investments | 6,820 | 0 | 436 | 0 |
| Sale of real estate investments | 0 | 1,500 | 0 | 96 |
| Total cash flow from investments | 5,385 | 1,530 | 344 | 98 |
| Cash flow from financing activities | | | | |
| Repayment of loans | (2,129) | (3,664) | (136) | (234) |
| Settlement of finance lease liabilities | Ó | (375) | Ò | (24) |
| Change in the overdraft balance | 0 | (1,938) | 0 | (124) |
| Total cash flow from financing | | | | |
| activities | (2,129) | (5,977) | (136) | (382) |
| TOTAL CASH FLOW | 1,733 | (2,285) | 111 | (146) |
| CASH AT BEGINNING OF PERIOD | 5,552 | ` 3,87Ó | 355 | ` 247 |
| CASH AT END OF PERIOD | 7,285 | 1,585 | 466 | 101 |

Consolidated Statement of Changes in Equity

| th EEK | | Share | Statutory capital | Retained | |
|------------------------|---------------|---------|----------------------|----------|--------|
| | Share capital | premium | reserve | earnings | Total |
| Balance at 31 | | | | | |
| December 2004 | 44,991 | 11,332 | 4,499 | (4,817) | 56,005 |
| Profit for 1st quarter | | | | | |
| 2005 | | | | 3,987 | 3,987 |
| Balance at 31 March | | | | | |
| 2005 | 44,991 | 11,332 | 4,499 | (830) | 59,992 |
| Balance at 31 | | | | | |
| December 2005 | 44,991 | 11,332 | 4,499 | 4,958 | 65,780 |
| Profit for 1st quarter | | | | | |
| 2006 | | | | 1,898 | 1,898 |
| Balance at 31 March | | | | | |
| 2006 | 44,991 | 11,332 | 4,499 | 6,856 | 67,678 |

| th EUR | Cl | Share | Statutory capital | Retained | . |
|------------------------|---------------|---------|----------------------|----------|----------|
| | Share capital | premium | reserve | earnings | Total |
| Balance at 31 | | | | | |
| December 2004 | 2,875 | 724 | 288 | (308) | 3,579 |
| Profit for 1st quarter | | | | | |
| 2005 | | | | 255 | 255 |
| Balance at 31 March | | | | | |
| 2005 | 2,875 | 724 | 288 | (53) | 3,834 |
| Balance at 31 | | | | | |
| December 2005 | 2,875 | 724 | 288 | 317 | 4,204 |
| Profit for 1st quarter | | | | | |
| 2006 | | | | 121 | 121 |
| Balance at 31 March | | • | • | | |
| 2006 | 2,875 | 724 | 288 | 438 | 4,325 |

Notes to the Interim Report

Accounting Policies And Measurement Bases

AS Viisnurk (the "Company") is a company domiciled in Estonia. The consolidated financial statements of AS Viisnurk for the period ended 31 March 2006 comprise the Company and its subsidiaries (together referred to as the "Group").

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. The same accounting policies were applied for both the Interim Report and the Annual Report for the financial year that ended on 31.12.2005.

According to the assessment of the Management Board, Viisnurk AS is a going concern and the Interim Report for the 1st quarter of 2006 gives a true and fair view of the financial position of Viisnurk AS and the results of its operations. The present Interim Report has not been audited.

The Interim Report has been presented in thousands of Estonian kroons and in thousands of euros. The exchange rate between croons and euros is 15.6466.

1. Financial Investments

| | th EEK | th EEK | th EUR | th EUR |
|----------------------|-----------|------------|-----------|------------|
| | 31.3.2006 | 31.12.2005 | 31.3.2006 | 31.12.2005 |
| Kesko CP 13.03.2006 | 0 | 6 785 | 0 | 434 |
| Muud aktsiad ja osad | 1 | 1 | 0 | 0 |
| KOKKU | 1 | 6 786 | 0 | 434 |

In the 1st quarter of 2006 Viisnurk earned 35 thousand kroons (2 thousand euros) profit (financial income) from sales of Kesko CP 13.03.2006.

2. Investment Property

| 1 st Quarter of 2006 | th EEK | th EUR |
|---------------------------------------|---------|--------|
| Acquisition cost at 1.1.2006 | 18,949 | 1,211 |
| Acquisition cost at 31.3.2006 | 18,949 | 1,211 |
| Accumulated depreciation at 1.1.2006 | (3,428) | (219) |
| Accumulated depreciation at 31.3.2006 | (3,428) | (219) |
| Net book value at 1.1.2006 | 15,521 | 992 |
| Net book value at 31.3.2006 | 15,521 | 992 |

| 1 st Quarter of 2005 | th EEK | th EUR |
|--|---------|--------|
| Acquisition cost at 1.1.2005 | 19,215 | 1,228 |
| Disposals in 3 months of 2005 | (416) | (27) |
| Acquisition cost at 31.3.2005 | 18,799 | 1,201 |
| Accumulated depreciation at 1.1.2005 | (3,579) | (229) |
| Depreciation in 3 months of 2005 | (1) | (0) |
| Depreciation disposed of in 3 months of 2005 | 152 | 10 |
| Accumulated depreciation at 31.3.2005 | (3,428) | (219) |
| Net book value at 1.1.2005 | 15,636 | 999 |
| Net book value at 31.3.2005 | 15,371 | 982 |

Costs of maintenance of Investement Property for 3 months of 2006 were 28 thousand kroons (2 thousand euros).

3. Tangible and Intangible Fixed Assets

th EEK

| | Tangible fixed | Intangible | TOTAL |
|----------------------------------|----------------|--------------|-----------|
| 1 st Quarter of 2006 | assets | fixed assets | |
| Acquisition cost at 1.1.2006 | 15,299 | 5,771 | 156,070 |
| Acquired in 3 months of 2006 | 3,423 | 13 | 3,436 |
| Acquisition cost at 31.3.2006 | 153,722 | 5,784 | 159,506 |
| Depreciation at 1.1.2006 | (95,333) | (3,953) | (99,286) |
| Depreciation in 3 months of 2006 | (2,483) | (244) | (2,727) |
| Depreciation at 31.3.2006 | (97,816) | (4,197) | (102,013) |
| Net book value at 1.1.2006 | 54,966 | 1,818 | 56,784 |
| Net book value at 31.3.2006 | 55,906 | 1,587 | 57,493 |

th EUR

| | Tangible fixed | Intangible | TOTAL |
|----------------------------------|----------------|--------------|---------|
| 1 st Quarter of 2006 | assets | fixed assets | |
| Acquisition cost at 1.1.2006 | 9,606 | 369 | 9,975 |
| Acquired in 3 months of 2006 | 219 | 1 | 220 |
| Acquisition cost at 31.3.2006 | 9,825 | 370 | 10,195 |
| Depreciation at 1.1.2006 | (6,093) | (253) | (6,346) |
| Depreciation in 3 months of 2006 | (159) | (15) | (174) |
| Depreciation at 31.3.2006 | (6,252) | (268) | (6,520) |
| Net book value at 1.1.2006 | 3,513 | 116 | 3,629 |
| Net book value at 31.3.2006 | 3,573 | 102 | 3,675 |

th EEK

| | Tangible fixed | Intangible | TOTAL |
|--------------------------------------|----------------|--------------|----------|
| 1 st Quarter of 2005 | assets | fixed assets | |
| Acquisition cost at 1.1.2005 | 146,119 | 5,769 | 151,888 |
| Acquired in 3 months of 2005 | 224 | 0 | 224 |
| Fixed assets disposed of in 3 months | | | |
| of 2005 | (126) | 0 | (126) |
| Acquisition cost at 31.3.2005 | 146,217 | 5,769 | 151,986 |
| Depreciation at 1.1.2005 | (83,300) | (2,885) | (86,185) |
| Depreciation in 3 months of 2005 | (2,746) | (272) | (3,018) |
| Depreciation on fixed assets | | | |
| disposed of in 3 months of 2005 | 110 | 0 | 110 |
| Depreciation at 31.3.2005 | (85,936) | (3,157) | (89,093) |
| Net book value at 1.1.2005 | 62,819 | 2,884 | 65,703 |
| Net book value at 31.3.2005 | 60,281 | 2,612 | 62,893 |

th EUR

| | Tangible fixed | Intangible | TOTAL |
|--------------------------------------|----------------|--------------|---------|
| 1 st Quarter of 2005 | assets | fixed assets | |
| Acquisition cost at 1.1.2005 | 9,339 | 369 | 9,708 |
| Acquired in 3 months of 2005 | 14 | 0 | 14 |
| Fixed assets disposed of in 3 months | | | |
| of 2005 | (8) | 0 | (8) |
| Acquisition cost at 31.3.2005 | 9,345 | 369 | 9,714 |
| Depreciation at 1.1.2005 | (5,324) | (184) | (5,508) |
| Depreciation in 3 months of 2005 | (176) | (17) | (193) |

| Depreciation on fixed assets | | | |
|---------------------------------|---------|-------|---------|
| disposed of in 3 months of 2005 | 7 | 0 | 7 |
| Depreciation at 31.3.2005 | (5,493) | (201) | (5,694) |
| Net book value at 1.1.2005 | 4,015 | 185 | 4,200 |
| Net book value at 31.3.2005 | 3,852 | 168 | 4,020 |

The balance of construction in progress amounted to 1,297 thousand kroons (83 thousand euros) as of 31.3.2006 and 3,269 thousand kroons (209 thousand euros) as of 31.12.2005.

4. Debt Obligations

| | th EEK | th EEK | th EUR | th EUR |
|------------------------------|-----------|------------|-----------|------------|
| | 31.3.2006 | 31.12.2005 | 31.3.2006 | 31.12.2005 |
| Current liabilities | 6,780 | 8,909 | 433 | 569 |
| Non-current debt obligations | 47,920 | 47,920 | 3,063 | 3,063 |
| Incl. long-term loans | 44,591 | 44,591 | 2,850 | 2,850 |
| Non-convertible debt | 3,329 | 3,329 | 213 | 213 |
| TOTAL | 54,700 | 56,829 | 3,496 | 3,632 |

5. Provisions

| | th EEK | th EEK | th EUR | th EUR |
|----------------------|-----------|------------|-----------|------------|
| | 31.3.2006 | 31.12.2005 | 31.3.2006 | 31.12.2005 |
| Short-term provision | 320 | 430 | 21 | 27 |
| Long-term provision | 430 | 430 | 27 | 27 |
| TOTAL | 750 | 860 | 48 | 54 |

AS Viisnurk is required by the law to compensate former employees for damages incurred in connection with accidents at work. The Group has established for such damages a provision which has been calculated on the basis of the estimated number of people entitled to such compensation and the period in which the compensation should be paid. The amount of compensations for 1st quarter 2006 was 110 thousand kroons (7 thousand euros).

6. Share Capital

| | | th EEK | th EUR |
|--------------------|------------------|---------------|---------------|
| | Number of shares | Share capital | Share capital |
| Balance 31.12.2006 | 4,499,061 | 44,991 | 2,875 |
| Balance 31.12.2005 | 4,499,061 | 44,991 | 2,875 |

At 31.3.2006, the share capital of Viisnurk AS totaled 44,990,610 kroons (2,875,424 euros) that was made up of 4,499,061 shares with the nominal value of 10 kroons (0.64 euros) each; the maximum share capital outlined in the Articles of Association is 177,480,800 kroons (11,343,090 euros).

The share capital did not change in the 3 months of the year 2006.

7. Earnings per share

Basic earnings per share have been calculated by dividing the net profit for the period 1,898,028 kroons (121,306 euros) by the number of shares 4,499,061.

- \bullet Basic earnings per share for 3 months of 2006 = 1,898,028/4,499,061 = 0.42 kroons / 0.03 euros
- \bullet Basic earnings per share for 3 months of 2005 = 3 987 601/4 499 061 = 0.89 kroons / 0.06 euros

Basic earnings per share are equal with diluted earnings per share because the company does not have any potential ordinary shares, which might reduce earnings per share.

8. Business segments (consolidated)

Segment reporting includes reporting by business segments. The results of business segments are derived from management accounting. Inter-segmental sales are recognised at market prices. Due to the specific nature of the products and services, the prices are based on agreements between segment managements. In addition, the report by geographical segments is presented. The report is based on the geographical location of division's clients.

Management has identified the following business segments:

The Furniture division (FD) is engaged in the production and retail sale of household furniture. The Furniture division includes the furniture factory of AS Viisnurk and Skano OÜ (including SIA Skano).

The Building materials division (BMD) produces softboard and interior finishing boards.

Discontinued operations comprise the Sports goods division and Wood division which were closed in 2004.

Reporting by business segments is presented on pages 14-15 and by geographical segments on page 16.

th EEK

| | Furniture Division | | Building Materials Division | | Discontinued operations | | Eliminations | | TOTAL OF VIISNURK | |
|-------------------------------------|--------------------|----------|--------------------------------|--------|-------------------------|--------|--------------|----------|-------------------|----------|
| | 3 months | 3 months | 3 months 3 | months | 3 months 3 | months | 3 months | 3 months | 3 months | 3 months |
| | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 |
| External sales Inter-segmental | 32,017 | 32,628 | 21,026 | 29,275 | 0 | 6 | 0 | 0 | 53,043 | 61,909 |
| sales | 0 | 0 | 0 | 35 | 0 | 0 | 0 | (35) | 0 | o |
| Total sales revenue | 32,017 | 32,628 | 21,026 | 29,310 | 0 | 6 | 0 | (35) | 53,043 | 61,909 |
| Segment's result Unallocated | 2,236 | 2,413 | 1,658 | 5,250 | 0 | (881) | 0 | 0 | 3,894 | 6,782 |
| expenses | | | | | | | | | (1,513) | (1,623) |
| Operating profit | | | | | | | | | 2,381 |) ź,159 |
| Net financial expenses | | | | | | | | | (483) | (1,172) |
| Net profit for accounting period | | | | | | | | | 1,898 | 3,987 |
| External sales | 32,017 | 32,628 | 21,026 | 29,275 | 0 | 6 | 0 | 0 | 53,043 | 61,909 |
| Inter-segmental | | | | | | | | | | |
| sales | 0 | 0 | 0 | 35 | 0 | 0 | 0 | (35) | 0 | 0 |
| Total sales revenue | 32,017 | 32,628 | 21,026 | 29,310 | 0 | 6 | 0 | (35) | 53,043 | 61,909 |

th EUR

| | Furniture Division | | Building Materials Division | | Discontinued operations | | Eliminations | | TOTAL OF VIISNURK | |
|-----------------------------------|--------------------|----------|--------------------------------|--------|-------------------------|------|--------------|----------|-------------------|----------|
| | 3 months | 3 months | 3 months 3 | months | 3 months | | 3 months | 3 months | 3 months | 3 months |
| | 2006 | 2005 | 2006 | 2005 | 2006 | | 2006 | 2005 | 2006 | 2005 |
| External sales Inter-segmental | 2,046 | 2,086 | 1,344 | 1,871 | 0 | 0 | 0 | 0 | 3,390 | 3,957 |
| sales | 0 | 0 | 0 | 2 | 0 | 0 | 0 | (2) | 0 | 0 |
| Total sales revenue | 2,046 | 2,086 | 1,344 | 1,873 | 0 | 0 | 0 | (2) | | 3,957 |
| Segment's result Unallocated | 143 | 154 | 106 | 336 | 0 | (56) | 0 | 0 | 249 | 434 |
| expenses | | | | | | | | | (97) | (104) |
| Operating profit | | | | | | | | | 152 | |
| Net financial expenses | | | | | | | | | (31) | (75) |
| Net profit for | | | | | | | | | | |
| accounting period | | | | | | | | | 121 | 255 |
| External sales Inter-segmental | 2,046 | 2,086 | 1,344 | 1,871 | 0 | 0 | 0 | 0 | 3,390 | 3,957 |
| sales | 0 | 0 | 0 | 2 | 0 | 0 | 0 | (2) | О | 0 |
| Total sales revenue | 2,046 | 2,086 | 1,344 | 1,873 | 0 | 0 | 0 | (2) | | 3,957 |

Net sales by divisions and clients location:

| | 3 mon | ths 2006, th I | EEK | 3 months 2005, th EEK | | |
|-----------------------------|--------|----------------|--------|-----------------------|--------|--------|
| | FD | FD BMD TO | | FD | BMD | TOTAL |
| EXPORT | | | | | | |
| European countries | | | | | | |
| Finland | 15,685 | 7,645 | 23,330 | 11,291 | 12,182 | 23,473 |
| Russia, Ukraine, Belorussia | 8,291 | 33 | 8,324 | 7,150 | | 7,150 |
| Germany | 2,259 | 1,097 | 3,356 | 3,133 | 94 | 3,227 |
| Latvia, Lithuania | 2,049 | 457 | 2,506 | 564 | 116 | 680 |
| Netherlands | | 1,435 | 1,435 | 31 | 1,708 | 1,739 |
| Sweden | 37 | 419 | 456 | 4,802 | 434 | 5,236 |
| Portugal | | 272 | 272 | | 3,447 | 3,447 |
| Šwitzerland | 141 | | 141 | 2,480 | | 2,480 |
| Other European countries | 391 | | 391 | 547 | | 547 |
| TOTAL | 28,853 | 11,358 | 40,211 | 29,998 | 17,981 | 47,979 |
| Other countries | 36 | | 36 | 604 | | 604 |
| TOTAL EXPORT | 28,889 | 11,358 | 40,247 | 30,602 | 17,981 | 48,583 |
| Domestic Market | 3,128 | 9,668 | 12,796 | , | 11,294 | 13,326 |
| TOTAL | 32,017 | 21,026 | 53,043 | 32,634 | 29,275 | 61,909 |

| | 3 mon | ths 2006, th E | EEK | 3 months 2005, th EEK | | | |
|-----------------------------|-------|----------------|-------|-----------------------|-------|-------|--|
| | FD | FD BMD | | FD | BMD | TOTAL | |
| EXPORT | | | | | | | |
| European countries | | | | | | | |
| Finland | 1,002 | 489 | 1,491 | 722 | 779 | 1,500 | |
| Russia, Ukraine, Belorussia | 530 | 2 | 532 | 457 | 0 | 457 | |
| Germany | 144 | 70 | 214 | 200 | 6 | 206 | |
| Latvia, Lithuania | 131 | 29 | 160 | 36 | 7 | 43 | |
| Netherlands | 0 | 92 | 92 | 2 | 109 | 111 | |
| Sweden | 2 | 27 | 29 | 307 | 28 | 335 | |
| Portugal | 0 | 17 | 17 | 0 | 220 | 220 | |
| Šwitzerland | 9 | 0 | 9 | 159 | 0 | 159 | |
| Other European countries | 25 | 0 | 25 | 35 | 0 | 35 | |
| TOTAL | 1,844 | 726 | 2,570 | 1,917 | 1,149 | 3,066 | |
| Other countries | 2 | 0 | 2 | 39 | 0 | 39 | |
| TOTAL EXPORT | 1,846 | 726 | 2,572 | 1,956 | 1,149 | 3,105 | |
| Domestic Market | 200 | 618 | 818 | , | 722 | 852 | |
| TOTAL | 2,046 | 1,344 | 3,390 | 2,086 | 1,871 | 3,957 | |

9. Post-balance events

The Supervisory Board of AS Viisnurk proposes to pay out dividends to the shareholders in the amount of 4,184,127 kroons (267,414 euros), which amounts to 93 sents (0,06 euros) per share. The dividends will be transferred to the bank account of the shareholders on 15 June 2006. The Annual General Meeting of shareholders of Viisnurk AS will be held in the Viisnurk head office at 48, Suur-Jõe, Pärnu, Estonia, on 31 May 2006.

There was a fire on the storage area of finished goods of the Building Materials Division of Viisnurk AS on Saturday, May 6. At the moment division is specifying the monetary value and quantity of the finished goods destroyed in the fire. All of the finished goods of the Building Materials Division were insured. Viisnurk's own responsibility in the case of damage is 10 000 EUR. Production process and sale activities of the Building Materials Division are not significantly affected by the fire.