3rd quarter Interim Report

2009

Beginning of the Interim Report Period: 1.1.2009
End of the Interim Report Period: 30.9.2009
Beginning of the financial year: 1.1.2009
End of the financial year: 31.12.2009
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Main activity: Furniture production

Auditor: AS PricewaterhouseCoopers



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Outline

AS Viisnurk is engaged in the field of furniture and furnishing goods retail trade and the production of furniture and building materials. The Furniture and Building Materials Divisions are the business units of AS Viisnurk.

Furniture store chain Skano operating in Ukraine and the Baltics and a plant producing original home furniture made of timber belong into the Furniture Division.

The Building Materials Division produces and markets two independent softboard-based product categories: fibre-boards for insulation and soundproofing, and interior finishing panels for walls and ceilings.

The principal markets of the company are Scandinavia, Russia, Ukraine and the Baltics. The long-term customers and co-operation partners of Viisnurk AS are distinguished representatives of their respective fields.

The shares of AS Viisnurk have been listed on Tallinn Stock Exchange since 5 June 1997. On 19 September 2007, the division of AS Viisnurk took place and the shares of separated production enterprise have been listed again in the main list of Tallinn Stock Exchange according to the decision of Tallinn Stock Exchange Listing Committee as of 20 September 2007 and trading with the shares commenced on 25 September 2007. The majority owner of AS Viisnurk is OÜ Trigon Wood. The ultimate controlling party of the Group at 30.09.2009 is TDI Investments KY, registered in the Republic of Finland and belonging to the Scandinavian investors.

Majority shareholder TDI Investments Ky has been restructured in October - November so that the shareholding in OÜ Trigon Wood was distributed directly to the investors of TDI Investment Ky (Scandinavian investors). In addition, one of the investors of TDI Investments Ky sold its shareholding to AS Trigon Capital. After restructuring of OÜ Trigon Wood the biggest shareholders of OÜ Trigon Wood are: AS Trigon Capital (20,75%), Veikko Laine Oy (15,52%), BCB Baltic AB (14,07%), Hermitage Eesti OÜ (11,94%), Thominvest Oy (11,94%) and Assetman Oy (11,45%).

Management Report

Profits

Consolidated net sales of third quarter 2009 was 47.4 mil. kroons/3.0 mil. euros (66.0 mil. kroons/4.2 mil. euros in same period of 2008) representing a 28.1% decrease on the third quarter compared to Q3 2008. The Group's gross margin in the third quarter of 2009 was 19.9% compared to 21.7% in the third quarter of 2008. Consolidated operating loss amounted to 0.8 mil. kroons/53 thousand euros (operating profit 3.5 mil. kroons/223 thousand euros in 2008). The consolidated operating margin of net sales was -1.7% (5.3% in Q3 2008).

Consolidated net loss amounted to 0.8 mil. kroons/53 thousand euros, compared to net profit 3.5 mil. kroons/223 thousand euros in Q3 2008), and the net margin was -3.2% (3.5% in Q3 2008). In Q3 2009, the Group's return on equity was -2.2% (3.2% in Q3 2008) and return on assets was -1.1% (1.3% in Q3 2008).

The relocation of furniture store in Latvia had the biggest impact for the result of Q3. The sum of write off of building costs of the store was 904 thousand kroons/58 thousand euros. Depreciation of the Ukrainian hryvnia against euro resulted in a foreign exchange loss in the amount of 746 thousand kroons/48 thousand euros.

Position of financial statement

As of the end of September 2008 the total assets of Viisnurk amounted to 142.7 mil. kroons/9.1 mil. euros (31.12.2008: 163.8 mil. kroons/10.5 mil. euros). The liabilities of the company accounted for 51% (31.12.2008: 57%) thereof, i.e. 73.1 mil. kroons/4.7 mil. euros (31.12.2008: 92.6 mil. kroons/5.9 mil. euros).

Receivables and prepayments have increased by 6.8 mil. kroons/0.4 mil. euros i.e. 35% increase with 9 months. The reason of increase of receivables is very small sales in December 2008, which essentially lowered the amount of receivables at the end of December.

Inventories decreased by 19.5 mil. kroons/1.2 mil. euros to reach 48.6 mil. kroons/3.1 mil euros at 30 September 2009 (31.12.2008: 68,1 mil. kroons/4,4 mil. euros). The decrease of amount of inventory wass one of the main targets to pass crisis and assure liquidity. Property, plant and intangibles decreased by 4.9 mil. kroons/0.3 mil. euros mainly caused by depreciation.

Current liabilities decreased by 6.6 mil. kroons/0.4 mil euros and amounted in 30 September 2009 11.1 mil. kroons/0.7 mil. euros (31.12.2008: 17.7 mil. kroons/1.1 mil. euros). Supplier payables, tax liabilities, other payables, including payables to employees, and provisions amounted to 30.9 mil. kroons/2.0 mil. euros (31.12.2008: 43.8 mil. kroons/2.8 mil. euros). Current and non-current liabilities decreased by 19.5 mil. kroons/1.2 mil. euros to 73.1 mil. kroons/4.7 mil. euros (31.12.2008: 92.6 mil. euros/5.9 mil kroons).

Divisional review:

Net sales by business segments

| | th. EEK | | th. EUR | | % of net sales | |
|------------------------------------|---------|---------|---------|---------|----------------|---------|
| | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 |
| Furniture Factory | 22,232 | 32,321 | 1,422 | 2,066 | 46.9% | 49.0% |
| Skano | 5,898 | 9,655 | 376 | 618 | 12.4% | 14.6% |
| Building Materials Division | 22,218 | 28,701 | 1,420 | 1,834 | 46.8% | 43.5% |
| Elimination | (2,901) | (4,685) | (186) | (300) | (6.1%) | (7.1%) |
| TOTAL | 47,447 | 65,992 | 3,032 | 4,218 | 100.0% | 100.0% |

Net sales by geographical segments

| | th. EE | EΚ | th. EU | th. EUR | | sales |
|-----------------|---------|---------|---------|---------|---------|---------|
| | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 |
| Finland | 21,661 | 26,388 | 1,385 | 1,686 | 45.7% | 40.0% |
| Estonia | 10,379 | 14,287 | 663 | 913 | 21.9% | 21.6% |
| Russia | 7,417 | 13,564 | 474 | 866 | 15.6% | 20.6% |
| Ukraine | 1,801 | 3,397 | 115 | 218 | 3.8% | 5.1% |
| Lithuania | 1,610 | 1,977 | 103 | 126 | 3.4% | 3.0% |
| Latvia | 1,382 | 3,077 | 89 | 197 | 2.9% | 4.7% |
| Sweden | 1,184 | 1,148 | 75 | 74 | 2.5% | 1.7% |
| Kazakhstan | 1,115 | 1,106 | 71 | 70 | 2.3% | 1.7% |
| Germany | 308 | 544 | 20 | 35 | 0.6% | 0.8% |
| Byelorussia | 89 | 0 | 5 | 0 | 0.2% | 0.0% |
| Portugal | 0 | 320 | 0 | 20 | 0.0% | 0.5% |
| Other countries | 501 | 186 | 32 | 13 | 1.1% | 0.3% |
| Total | 47,447 | 65,994 | 3,032 | 4,218 | 100.00% | 100.00% |

Concerning the markets, turnover has been decreased in all bigger markets. Relatively is the biggest increase into Finland and decrease into Russia.

Gross profit by business segments

| | th. EEK | | th. EUR | | Gross margin | |
|------------------------------------|---------|---------|---------|---------|--------------|---------|
| | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 |
| Furniture Factory | 1,668 | 3,926 | 107 | 251 | 7.5% | 12.1% |
| Skano | 2,725 | 5,271 | 174 | 337 | 46.2% | 54.6% |
| Building Materials Division | 5,022 | 4,968 | 321 | 318 | 22.6% | 17.3% |
| Elimination | 40 | (37) | 3 | (2) | 0.1% | (0.1%) |
| TOTAL | 9,455 | 14,128 | 605 | 904 | 19.9% | 21.4% |

The reason for increased gross margin in Building Material Division is changes in product portfolio.

Profit by business segments

| | th. EEK | | th. EU | VR. |
|------------------------------------|---------|---------|---------|---------|
| | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 |
| Furniture Factory | 370 | 1,915 | 24 | 123 |
| Skano | (3,044) | (76) | (194) | (5) |
| Building Materials Division | 1,507 | 1,691 | 96 | 108 |
| Elimination | 341 | (36) | 21 | (2) |
| TOTAL | (826) | 3,494 | (53) | 224 |
| Net financial costs | (682) | (1,195) | (43) | (77) |
| PROFIT BEFORE TAXES | (1,508) | 2,299 | (96) | 147 |
| Income tax | 0 | 0 | 0 | 0 |
| NET PROFIT | (1,508) | 2,299 | (96) | 147 |

Furniture Division

The net sales of AS Viisnurk Furniture Division in third quarter amounted to 25.2 mil. kroons/1.6 mil. euros (2008: 37.3 mil. kroons/2.4 mil. euros) and the economical result 2.3 mil. kroons/149 thousand euros as a loss (2008 profit 1.8 mil. kroons/116 thousand euros). As compared to the Q3 of previous year the turnover of the division has decreased by 12.1 mil. kroons/772 thousand euros (32.3%).

Furniture Retail - Skano

AS Viisnurk retail business is operated by a private limited company OÜ Skano and its subsidiaries in Latvia, Lithuania and Ukraine. Skano has totally 10 stores – in Tallinn, Pärnu, Riga, two inVilnius, Kaunas, Kiev, Donetsk, Kharkiv and Odessa at the end of the third quarter.

As a result of unexpected economical situation, openings of new stores are freezed.

Retail sales by countries

| | th. EE | EK | th. EUR | | % of net sales | | Number oj | stores |
|-----------|---------|---------|---------|---------|----------------|---------|-----------|---------|
| | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 | 30.9.09 | 30.9.08 |
| Estonia | 1,883 | 2,814 | 120 | 180 | 31.9% | 29.1% | 2 | 2 |
| Latvia | 831 | 2,257 | 53 | 144 | 14.1% | 23.4% | 1 | 1 |
| Lithuania | 1,508 | 1,848 | 96 | 118 | 25.6% | 19.1% | 3 | 3 |
| Ukraine | 1,675 | 2735 | 107 | 175 | 28.4% | 28.3% | 4 | 5 |
| TOTAL | 5,897 | 9,654 | 376 | 617 | 100.0% | 100.0% | 10 | 11 |

The retail sale of the Furniture Division decreased most in Latvia. The furniture store in Kaunas has removed into Vilnius. Within the third quarter this year the retail sale has decreased by 38.9% as compared to the same period last year.

Furniture Production

The Furniture Factory's sales in the third quarter in the company's basic target market in Russia and Finland have decreased and clients do not estimate sales recovering in near future.

Furniture factory sales by countries

| | tuh EE | tuh EEK tuh EU | | JR % ka | | käibest | |
|------------|---------|----------------|---------|---------|---------|---------|--|
| | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 | |
| Finland | 11,257 | 13,415 | 720 | 857 | 50.6% | 41.5% | |
| Russia | 6,336 | 12,374 | 406 | 792 | 28.5% | 38.3% | |
| Kazakhstan | 1,115 | 1,106 | 71 | 70 | 5.0% | 3.4% | |
| Germany | 197 | 315 | 13 | 20 | 0.9% | 1.0% | |
| Others | 426 | 426 | 24 | 27 | 1.9% | 1.3% | |
| Skano | 2,901 | 4,685 | 188 | 300 | 13.0% | 14.5% | |
| TOTAL | 22,232 | 32,321 | 1,422 | 2,066 | 100.0% | 100.0% | |

Building Materials Division

The net sales of the Building Materials Division in third quarter amounted to 22.2 mil. kroons/1.4 mil. euros and profit to 1.5 mil. kroons/96 thousand euros. In the same period of the last year, the turnover of the division totalled 28.7 mil. kroons/1.8 mil. euros and the net profit 1.7 mil. kroons/108 thousand euros. As compared to the previous year the turnover of the division has decreased by 6.5 mil. kroons/414 thousand euros and the profit has decreased by 0.2 mil. kroons/12 thousand euros.

Net sales by geographical segments

| | th. EE | th. EEK | | th. EUR | | % of net sales | |
|-----------------|---------|---------|---------|---------|---------|----------------|--|
| | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 | Q3 2009 | Q3 2008 | |
| Finland | 10,404 | 12,973 | 665 | 829 | 46.8% | 45.2% | |
| Estonia | 8,280 | 11,083 | 529 | 708 | 37.3% | 38.6% | |
| Portugal | 0 | 320 | 0 | 20 | 0.0% | 1.1% | |
| Russia | 1,081 | 1,190 | 68 | 75 | 4.9% | 4.1% | |
| Latvia | 551 | 816 | 35 | 51 | 2.5% | 2.8% | |
| Sweden | 1,184 | 1,148 | 75 | 74 | 5.3% | 4.0% | |
| Germany | 111 | 229 | 7 | 15 | 0.5% | 0.8% | |
| Lithuania | 101 | 129 | 7 | 8 | 0.5% | 0.4% | |
| Ukraine | 126 | 662 | 8 | 43 | 0.6% | 2.3% | |
| Other countries | 380 | 151 | 24 | 10 | 1.7% | 0.5% | |
| TOTAL | 22,218 | 28,701 | 1,418 | 1,833 | 100.0% | 100.0% | |

Forecast and development

According to preliminary plans Skano do not plan openings of new stores in 2009. AS Viisnurk needs to minimize risks related to expanding in cool economical situation and keep sufficient liquidity. If opening conditions are very good, management can discuss about openings. In Ukraine one store will be moved into new attractive place

For 2009 management forecasts continuously small sales in retail market, also in markets not related in Skano retail business, and it will decrease the production volume in furniture factory. Since 12.01.2009 most of employees are engaged in part-time working time. Agreements with employees to use shortened working time are effective until 31.03.2010.

Based on relatively cold economical situation and low demand for building materials in target markets management decreased production volume of both production groups in 2009. In main production line factory continues with three shifts instead of four.

Investments

During 9 months 2009 investments into technology totalled 677 thousand kroons/43 thousand euros and into buildings 110 thousand kroons/7 thousand euros. At the same period of 2008 investments into technology totalled 7.3 mil. kroons/469 thousand euros and into buildings 2.7 mil. kroons/169 thousand euros.

People

At 30 September 2009 Viisnurk AS employed 316 people (361 people in the same period of the last year). The average number of personnel in the nine months of 2009 was 332 (2008: 347).

In the 9 months of 2009, wages and salaries amounted 37.2 mil. kroons/2.4 mil. euros (51.9 mil. kroons/3.3 mil. euros in the same period of the last year).

Payments made to management and supervisory board members with relevant taxes:

| | <i>Th EEK</i> 9 m 2009 | Th EEK 9 m 2008 | Th EUR 9 m 2009 | Th EUR 9 m 2008 |
|--|----------------------------------|---------------------------|---------------------------|---------------------------|
| Board member and other remuneration | 1,806 | 1,670 | 115 | 107 |
| Social tax and unemployment insurance premiums | 596 | 551 | 38 | 35 |
| TOTAL | 2,401 | 2,221 | 153 | 142 |

Financial highlights

| | <i>Th EEK</i> 9 months 2009 | Th EEK 9 months 2008 | Th EUR 9 months 2009 | Th EUR 9 months 2008 |
|---------------------------------|-----------------------------|----------------------|----------------------|----------------------|
| Income statement | | | | |
| Revenue | 151,670 | 218,022 | 9,693 | 13,934 |
| EBITDA | 5,701 | 21,626 | 364 | 1,381 |
| EBITDA margin | 3.8% | 9.9% | 3.8% | 9.9% |
| Operating profit | 254 | 15,015 | 16 | 959 |
| Operating margin | 0.2% | 6.9% | 0.2% | 6.9% |
| Net profit | -2,099 | 10,431 | -134 | 667 |
| Net margin | -1.4% | 4.8% | -1.4% | 4.8% |
| Balance sheet | | | | |
| Total assets | 142,725 | 181,328 | 9,122 | 11,589 |
| Return on assets | -1.5% | 5.8% | -1.5% | 5.8% |
| Equity | 69,583 | 75,074 | 4,447 | 4,798 |
| Return on equity | -3.0% | 13.9% | -3.0% | 13.9% |
| Debt-to-equity ratio | 51.2% | 58.6% | 51.2% | 58.6% |
| Share (30 September) | | | | |
| Closing price (EEK/EUR) | 14.55 | 20.34 | 0.93 | 1.30 |
| Earnings per share (EEK/EUR) | -0.47 | 2.32 | -0.03 | 0.15 |
| Price-earnings ratio | - | 8.77 | - | 8.77 |
| Book value of a share (EEK/EUR) | 15.47 | 16.69 | 0.99 | 1.07 |
| Market to book ratio | 0.94 | 1.22 | 0.94 | 1.22 |
| Market capitalization | 65,461 | 91,511 | 4,184 | 5,849 |

EBITDA = Earnings before interest, taxes, deprecation and amortisation

EBITDA margin = EBITDA / Revenue

Operating margin = Operating profit / Revenue

Net margin = Net profit / Revenue

Return on assets = Net profit / Total assets

Return on equity = Net profit / Equity

Debt-to-equity ratio = Liabilities / Total assets

Earnings per share = Net profit / Total shares

Price-earnings ratio = Closing price / Earnings per share

Book value of a share = Equity / Total shares

Market to book ratio = Closing price / Book value of a share

Market capitalization = Closing price * Total shares

Financial risks

Interest rate risk

AS Viisnurk's interest rate risk depends, above all, on changes in EURIBOR (Euro Interbank Offered Rate) because most of its loans are linked to EURIBOR. At 30 September 2009, 6 months' EURIBOR was 1.016 and at 31 December 2008 2.971.

According to loan agreements, interest rates are reviewed on the basis of changes in EURIBOR as follows:

- the loan in starting amount of EEK 13,000,000 (EUR 830,851) every year on 30 November and 30 May;
- the loan in starting amount of EUR 2,660,000 (EEK 41,619,956) every year on 30 September and 31 March.
- the loan in starting amount of EUR 479,337 (EEK 7,500,000) every year on 30 April and 31 October.

The interest rate risk also depends on the overall economic situation in Estonia and on changes in the banks' average interest rates. AS Viisnurk has a cash flow risk arising from the interest rate risk because most loans have a floating interest rate. Management believes that the cash flow risk is not significant. Therefore, no hedging instruments are used.

Currency risk

The foreign exchange risk is the risk that the company may have significant loss as a result of fluctuating foreign exchange rates. Currency risk increases with the increase of the number of stores of Skano due to the use of local currencies in the market. Subsidiaries assets and liabilities outside Estonia are subject to currency risk. AS Viisnurk's foreign currency risk from other operations is low because most export-import contracts are nominated in euros.

Risk of the Economic Environment

The risk of the economic environment for the Building Materials Division depends on general developments in the construction market; the risk for Furniture Division depends on the expectations of the customers towards economic welfare in future. According recent process of world economy the risk of economic environment has increased significantly.

Fair value

The management estimates, that the fair values of cash, accounts payable, short-term loans and borrowings do not materially differ from their carrying amounts. The fair values of long-term loans do not materially differ from their carrying amounts because their interest rates correspond to the interest rate risks prevailing on the market.

Group structure

Shares in subsidiaries

| | OÜ Skano | OÜ Visu | OÜ Isotex | SIA Skano | UAB Skano LT | TOV Skano Ukraina |
|---------------------|----------|---------|-----------|-----------|-----------------|----------------------|
| Country of location | Estonia | Estonia | Estonia | Latvia | Lithuania | Ukraine |
| Number of shares at | | | | | | _ |
| 31.12.2008 | 1 | 1 | 1 | 1 | 100 | 1 |
| Ownership at | | | | | | |
| 31.12.2008 (%) | 100 | 100 | 100 | 100 | 100 | 100 |
| Number of shares at | | | | | | |
| 30.9.2009 | 1 | 1 | 1 | 1 | 100 | 1 |
| Ownership at | | | | | | |
| 30.9.2009 (%) | 100 | 100 | 100 | 100 | 100 | 100 |

OÜ Skano is engaged with the retail trade of furniture in Estonia. The company owns two furniture stores – one in Järve Keskus in Tallinn and the other on the first floor of the headquarters of AS Viisnurk in Pärnu. OÜ Skano holds 100% of the shares in enterprises SIA Skano, UAB Skano LT and TOV Skano Ukraine.

SIA Skano is engaged in the retail sale of furniture in Latvia since November 2005. UAB Skano LT started in May 2007 retail of furniture in Kaunas and Vilnius. TOV Skano Ukraina started in June 2007 and retail of furniture in Kharkiv, Kiev, Donetsk and Odessa.

OÜ Visu and OÜ Isotex were established to allow former divisions to operate independently under their own trademarks and to facilitate their development. In connection with restructuring, use of the subsidiaries has been abandoned. The subsidiaries OÜ Visu and OÜ Isotex did not have any operations in the financial year 2008 and 2009.

Declaration of the Management Board

The Management Board of AS Viisnurk is prepared consolidated unaudited Interim Report for the 2nd quarter of 2009, which is presented on pages 4 to 21 have been correctly prepared, and represents and warrants that to the best of their knowledge:

- the accounting policies applied in the preparation of the consolidated financial statements comply with International Financial Reporting Standards as adopted by the European Union;
- the consolidated financial statements give a true and fair view of the financial positions of the Group and AS Viisnurk and the results of their operations and their cash flows;
- the management report presents true and fair view of significant events that took place during the accounting period and their impact to financial statements and includes the description of major risks and doubts;
- AS Viisnurk and its subsidiaries are going concerns.

27th November 2009

| Chairman of Management board | Am | Andres Kivistik |
|------------------------------|------|-----------------|
| Member of Management board | Pann | Einar Pähkel |

Consolidated statement of financial position

| | Th EEK | Th EEK | Th EUR | Th EUR |
|---|----------------|----------------|--------------|----------------|
| | 30.9.2009 | 31.12.2008 | 30.9.2009 | 31.12.2008 |
| Cash and bank | 3,439 | 6,913 | 220 | 442 |
| Receivables and prepayments (Note 2) | 26,325 | 19,568 | 1,682 | 1,250 |
| Inventories (Note 3) | 48,637 | 68,096 | 3,109 | 4,351 |
| Total current assets | 78,401 | 94,577 | 5,011 | 6,043 |
| Investment property (Note 4) | 2,893 | 2,893 | 185 | 185 |
| Tangible fixed assets (Note 5) | 61,415 | 66,333 | 3,925 | 4,239 |
| Intangible fixed assets (Note 6) | 16 | 21 | 1 | 1 |
| Total fixed assets | 64,324 | 69,247 | 4,111 | 4,425 |
| TOTAL ASSETS | <u>142,725</u> | <u>163,824</u> | 9,122 | <u>10,468</u> |
| Debt obligations (Note 7) | 11,113 | 17,722 | 711 | 1,132 |
| Payables and prepayments (Note 8) | 30,863 | 43,646 | 1,972 | 2,790 |
| Short-term provisions (Note 9) | 25 | 115 | 1 | -, ,,,, |
| Total current liabilities | 42,001 | 61,483 | 2,684 | 3,929 |
| Non-current debt obligations (Note 7) | 27,720 | 27,720 | 1,772 | 1,772 |
| Non-current provisions (Note 9) | 3,421 | 3,421 | 219 | 219 |
| Total non-current liabilities | 31,141 | 31,141 | 1,991 | 1,991 |
| Total liabilities | 73,142 | 92,624 | 4,675 | 5,920 |
| Share capital at nominal value (Note 10) | 44,991 | 44,991 | 2,875 | 2,875 |
| Issue premium | 5,698 | 5,698 | 364 | 364 |
| Statutory capital reserve | 4,499 | 4,499 | 288 | 288 |
| Currency translation | 735 | 253 | 47 | 14 |
| Retained profits | 15,759 | 9,717 | 1,007 | 621 |
| Net profit(loss) for the year (Note 11; 12) | (2,099) | 6,042 | (134) | 386 |
| Total equity | 69,583 | 71,200 | 4,447 | 4,548 |
| TOTAL LIABILITIES AND EQUITY | 142,725 | <u>163,824</u> | <u>9,122</u> | <u>10,468</u> |

Consolidated statement of comprehensive income

| | <i>Th EEK</i> 3rd q 2009 | Th EEK 3 rd q 2008 Adjusted | Th EEK 9 m 2009 | Th EEK 9 m 2008 Adjusted | Th EUR 3 rd q 2009 | Th EUR 3 rd q 2008 Adjusted | <i>Th EUR</i> 9 m 2009 | Th EUR 9 m 2008 Adjusted |
|---|---|--|----------------------|--------------------------------|--------------------------------|--|-------------------------------|--------------------------|
| RETURN ON SALES (Note 12) | 47,447 | 65,994 | 151,670 | 218,022 | 3,032 | 4,218 | 9,693 | 13,934 |
| Cost of production sold (Note 1) | (37,992) | (51,649) | (120,044) | (168,269) | (2,428) | (3,301) | (7,672) | (10,755) |
| Gross profit | 9,455 | 14,345 | 31,626 | 49,753 | 604 | 917 | 2,021 | 3,179 |
| Marketing expenses | (8,559) | (10,097) | (26,374) | (31,044) | (547) | (645) | (1,686) | (1,983) |
| General administrative expenses (Note 1) | (1,021) | (1,526) | (4,054) | (4,785) | (65) | (98) | (259) | (306) |
| Other income | 390 | 1,260 | 1,722 | 2,518 | 25 | 80 | 110 | 160 |
| Other expenses | (1,090) | (491) | (2,666) | (1,427) | (70) | (31) | (170) | (91) |
| Operating profit (Note 12) | (825) | 3,491 | 254 | 15,015 | (53) | 223 | 16 | 959 |
| Financial income and financial expenses (Note 12) | (683) | (1,192) | (2,353) | (2,910) | (43) | (76) | (150) | (185) |
| Profit(loss) before taxes (Note 12) Prepaid income tax (Note 10) | (1,508) 0 | 2,299 0 | (2,099) () | 12,105 (1,674) | (96) 0 | 147 0 | (134) | 774 (107) |
| PROFIT(LOSS) FOR THE PERIOD | | | | | | | | |
| (Note 11; 12) | (1,508) | 2,299 | (2,099) | 10,431 | (96) | 147 | (134) | 667 |
| Basic earnings per share (Note 11) | (0.34) | 0.51 | (0.47) | 2.32 | (0.02) | 0.03 | (0.03) | 0.15 |
| Diluted earnings per share (Note 11) | (0.34) | 0.51 | (0.47) | 2.32 | (0.02) | 0.03 | (0.03) | 0.15 |
| Currency translation differences | 259 | (1,377) | 482 | (301) | 17 | (88) | 33 | (20) |
| TOTAL COMPREHENSIVE INCOME | (1,249) | 922 | (1,617) | 10,130 | (79) | 59 | (101) | 647 |

Consolidated cash flow statement

| | <i>Th EEK</i> 9 m 2009 | <i>Th EEK</i> 9 m 2008 | <i>Th EUR</i> 9 m 2009 | <i>Th EUR</i> 9 m 2008 |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Cash flow from operations | | | | |
| Net profit before taxes (Note 11; 12) | (2,099) | 12,105 | (134) | 774 |
| Adjustments for: | () / | , | () | |
| Depreciation of fixed assets (Note 5; 6) | 5,447 | 6,611 | 348 | 422 |
| Loss on disposals of fixed assets (Note 5) | 261 | (182) | 17 | (11) |
| Interest expense (Note 12) | 2,316 | 2,476 | 148 | 158 |
| Operating profit before changes in | - , | , | | |
| operating capital | 5,925 | 21,010 | <i>379</i> | 1,343 |
| Change in operations-related receivables and | , | , | | , |
| prepayments | (6,756) | (7,604) | (432) | (486) |
| Change in inventories (Note 3) | 19,459 | (14,843) | 1,242 | (949) |
| Change in operations-related liabilities and | , | () / | , | () |
| prepayments | (12,873) | 15,756 | (824) | 1,007 |
| Cash generated from operations | 5,755 | 14,319 | 365 | 915 |
| Interest paid | (2,316) | (2,476) | (148) | (158) |
| Income tax (Note 10; 12) | 0 | (1,674) | Ó | (107) |
| Total cash flow from operations | 3,439 | 10,169 | 217 | 650 |
| Cash flow from investments | | | | |
| Acquisition of fixed assets (Note 5; 6) | (786) | (9,960) | (51) | (636) |
| Sale of fixed assets (Note 5; 6) | Ó | 182 | Ó | 11 |
| Total cash flow from investments | (786) | (9,778) | (51) | (625) |
| Cash flow from financing activities | | | | |
| Raise a loan (Note 7) | 0 | 11,293 | 0 | 722 |
| Repayment of loans (Note 7) | (6,370) | (6,442) | (405) | (412) |
| Settlement of finance lease liabilities (Note 7) | (239) | (545) | (16) | (35) |
| Dividend payment (Note 10; 12) | Ó | (6,299) | Ó | (403) |
| Total cash flow from financing activities | (6,609) | (1,993) | (421) | (128) |
| TOTAL CASH FLOW | (3,956) | (1,602) | (255) | (103) |
| Currency translation differences | 482 | (102) | 33 | (6) |
| CASH AT BEGINNING OF PERIOD | 6,913 | 6,006 | 442 | 384 |
| CASH AT END OF PERIOD | 3,439 | 4,302 | 220 | 275 |

Consolidated statement of changes in equity

| | | Statutory | | | |
|---------------------|--|---|---|---|--|
| Share | Share | capital | Currency | Retained | |
| capital | premium | reserve | translation | earnings | Total |
| | | | • • | | |
| 44,991 | 5,698 | 4,499 | 39 | 16,016 | 71,243 |
| 0 | 0 | 0 | (201) | 10.421 | 10.120 |
| U | U | U | (301) | 10,431 | 10,130 |
| 0 | 0 | 0 | 0 | (6.299) | (6,299) |
| 44,991 | 5,698 | 4,499 | (262) | 20,148 | 75,074 |
| 44 991 | 5 698 | 4 499 | 253 | 15 759 | 71,200 |
| 11,221 | 3,070 | 1,122 | 233 | 13,737 | 71,200 |
| 0 | 0 | 0 | 482 | (2,099) | (1,617) |
| 44,991 | 5,698 | 4,499 | 735 | 13,660 | 69,583 |
| | | | | | |
| | | Statutory | | | |
| C1 | | | | | |
| Share | Share | • | Currency | Retained | |
| Share capital | Share premium | capital reserve | Currency translation | Retained earnings | Total |
| capital | premium | capital reserve | translation | earnings | |
| | | capital | , | | Total 4,554 |
| capital 2,875 | premium 364 | capital reserve | translation 3 | earnings 1,024 | 4,554 |
| capital | premium | capital reserve | translation | earnings | |
| capital 2,875 | premium 364 | capital reserve | translation 3 | earnings 1,024 667 | 4,554 647 |
| 2,875 0 | premium 364 0 | capital reserve 288 | translation 3 (20) | earnings 1,024 | 4,554 |
| 2,875 0 2,875 | 9 364 0 364 364 | 288 0 0 288 | translation 3 (20) 0 (17) | earnings 1,024 667 (403) 1,288 | 4,554 647 (403) 4,798 |
| 2,875 0 | 364 0 0 | capital reserve 288 0 | 3 (20) | earnings 1,024 667 (403) | 4,554 647 (403) |
| 2,875 0 2,875 | 9 364 0 364 364 | 288 0 0 288 | translation 3 (20) 0 (17) | earnings 1,024 667 (403) 1,288 | 4,554 647 (403) 4,798 |
| | 44,991 0 44,991 44,991 0 44,991 | capital premium 44,991 5,698 0 0 44,991 5,698 44,991 5,698 44,991 5,698 0 0 0 0 | Share capital premium Share reserve 44,991 5,698 4,499 0 0 0 44,991 5,698 4,499 44,991 5,698 4,499 44,991 5,698 4,499 0 0 0 0 0 0 | Share capital capital premium Capital reserve Currency translation 44,991 5,698 4,499 39 0 0 0 (301) 0 0 0 0 44,991 5,698 4,499 (262) 44,991 5,698 4,499 253 0 0 0 482 44,991 5,698 4,499 735 | Share capital capital premium Share reserve Currency translation Retained earnings 44,991 5,698 4,499 39 16,016 0 0 0 (301) 10,431 0 0 0 0 (6,299) 44,991 5,698 4,499 (262) 20,148 44,991 5,698 4,499 253 15,759 0 0 0 482 (2,099) 44,991 5,698 4,499 735 13,660 |

Notes to the consolidated interim report

Accounting Policies And Measurement Bases

The consolidated financial statements prepared for the period ended 30 September 2009 include the financial information of the Company and its subsidiaries (together referred to as the Group): OÜ Skano, OÜ Visu, OÜ Isotex and OÜ Skano's wholly-owned subsidiaries SIA Skano, UAB Skano LT and TOV Skano Ukraina. The Group manufactures and distributes furniture and softboard made of wood.

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. The same accounting policies were applied for both the Interim Report and the Annual Report for the financial year that ended on 31.12.2008.

In connection with changes in IAS I "Presentation of Financial Statements", which came into force from 1 January 2009, the 2nd quarter Interim Report was replaced the term "Balance sheet" used previously by the term "Statement of financial position" and the consolidated income statement by the consolidated statement of comprehensive income. The comprehensive income statement also includes all non-owner changes previously recognized in equity. In connection with the compilation of the comprehensive income statement, the presentation of the report on changes in equity also changed. The report on changes in equity does not recognize statement of comprehensive income elements as separate changes. The presentation of basic reports and the new terms do not affect the recognition of transactions and balances or the accounting principles.

According to the assessment of the Management Board, Viisnurk AS is a going concern and the Interim Report for the 3rd quarter of 2009 gives a true and fair view of the financial position of Viisnurk AS and the results of its operations. The present Interim Report has not been audited.

The Interim Report has been presented in thousands of Estonian kroons and in thousands of euros. The exchange rate between croons and euros is 15.6466.

Note 1 Correction of prior period

The cost of production sold and the general administrative expenses entries representations in the statement of comprehensive income have been changed and in relative to this the comparable indicators of previous period have been corrected:

| | $Th \ EEK$ | $Th \ EEK$ | Th EUR | ThEUR |
|---------------------------------|------------------------------------|---------------------------|------------------------------------|------------------------|
| | 3 rd q 2008 Adjusted | $3^{\rm rd} \; q \; 2008$ | 3 rd q 2008 Adjusted | 3 rd q 2008 |
| Cost of production sold | (51,649) | (51,866) | (3,301) | (3,315) |
| General administrative expenses | (1,526) | (1,309) | (98) | (84) |

Note 2 Receivables and prepayments

| | Th EEK | Th EEK | Th EUR | Th EUR |
|----------------------|-----------|------------|-----------|------------|
| | 30.9.2009 | 31.12.2008 | 30.9.2009 | 31.12.2008 |
| Customer receivables | 23,317 | 13,867 | 1,490 | 886 |
| Prepaid VAT | 1,896 | 2,845 | 121 | 182 |
| Other receivables | 481 | 399 | 31 | 25 |
| Prepaid services | 631 | 2,457 | 40 | 157 |
| TOTAL | 26,325 | 19,568 | 1,682 | 1,250 |

Note 3 Inventories

| | Th EEK | Th EEK | Th EUR | Th EUR |
|-----------------------------------|-----------|------------|-----------|------------|
| | 30.9.2009 | 31.12.2008 | 30.9.2009 | 31.12.2008 |
| Raw materials and other materials | 9,786 | 13,150 | 626 | 840 |
| Work-in-progress: production | 8,114 | 12,650 | 519 | 808 |
| Work-in-progress: real estate | | | | |
| development | 3,346 | 3,335 | 214 | 213 |
| Finished goods | 23,132 | 32,975 | 1,478 | 2,107 |
| Goods purchased for resale | 4,197 | 5,943 | 268 | 380 |
| Prepayments to suppliers | 62 | 43 | 4 | 3 |
| TOTAL | 48,637 | 68,096 | 3,109 | 4,351 |

Work-in-progress: real estate development

At 30 September 2009, work-in-progress: real estate development comprised the old Sports goods division real property (buildings and land ca 20 000 m²) located at Rääma street 31, what is covered whit development contract. Work-in-progress: real estate development was stated at the lower of cost and fair value less costs to sell. Work-in-progress: real estate development was stated at the costs 3 346 thousand kroons/214 thousand euros (30.09.2007: 3 325 thousand kroons/213 thousand euros).

Note 4 Investment property

| | Th EEK | Th EUR |
|--|---------|--------|
| Cost at 31.12.2007 | 7,341 | 469 |
| Accumulated depreciation at 31.12.2007 | (4,448) | (284) |
| Net book amount at 31.12.2007 | 2,893 | 185 |
| Cost at 30.9.2008 | 7,341 | 469 |
| Accumulated depreciation at 30.9.2008 | (4,448) | (284) |
| Net book amount at 30.9.2008 | 2,893 | 185 |
| Cost at 31.12.2008 | 7,341 | 469 |
| Accumulated depreciation at 31.12.2008 | (4,448) | (284) |
| Net book amount at 31.12.2008 | 2,893 | 185 |
| | | |
| Cost at 30.9.2009 | 7,341 | 469 |
| Accumulated depreciation at 30.9.2009 | (4,448) | (284) |
| Net book amount at 30.9.2009 | 2,893 | 185 |

Costs of maintenance for nine months of 2009 were 72 thousand kroons/5 thousand euros (61 thousand kroons/4 thousand euros in the same period of 2008).

Depreciation of investment property has been ceased because the estimated residual values of the investment properties exceed their carrying amounts.

Note 5 Tangible Fixed Assets

| | Th EEK | Th EEK | Th EUR | Th EUR |
|--------------------------------|-----------|------------|-----------|------------|
| | 30.9.2009 | 31.12.2008 | 30.9.2009 | 31.12.2008 |
| Land | 1,238 | 1,238 | 79 | 79 |
| Buildings and constructions | 39,945 | 41,884 | 2,553 | 2,677 |
| Machinery, plant and equipment | 18,305 | 20,033 | 1,170 | 1,280 |
| Other equipment and fixtures | 1,192 | 1,564 | 77 | 100 |
| Construction in progress | 735 | 1,614 | 46 | 103 |
| TOTAL | 61,415 | 66,333 | 3,925 | 4,239 |

| | Th EEK | Th EUR |
|--|-----------|---------|
| Cost at 31.12.2007 | 171,963 | 10,990 |
| Accumulated depreciation at 31.12.2007 | (108,236) | (6,917) |
| Net book amount at 31.12.2007 | 63,727 | 4,073 |
| | | |
| Acquired in 9 months of 2008 | 10,035 | 641 |
| Disposals in 9 months of 2008 | (68) | (4) |
| Depreciation in 9 months of 2008 | (6,379) | (409) |
| | | |
| Cost at 30.9.2008 | 179,677 | 11,483 |
| Accumulated depreciation at 30.9.2008 | (112,362) | (7,182) |
| Net book amount at 30.9.2008 | 67,315 | 4,301 |
| | | |
| Cost at 31.12.2008 | 179,462 | 11,469 |
| Accumulated depreciation at 31.12.2008 | (113,129) | (7,230) |
| Net book amount at 31.12.2008 | 66,333 | 4,239 |
| | | |
| Acquired in 9 months of 2009 | 786 | 51 |
| Disposals in 9 months of 2009 | (261) | (17) |
| Depreciation in 9 months of 2009 | (5,447) | (348) |
| Currency translation | 4 | 0 |
| | | |
| Cost at 30.9.2009 | 179,991 | 11,503 |
| Accumulated depreciation at 30.9.2009 | (118,576) | (7,578) |
| Net book amount at 30.9.2009 | 61,415 | 3,925 |

Note 6 Intangible Fixed Assets

| | Th EEK | Th EUR |
|--|---------|--------|
| Cost at 31.12.2007 | 5,193 | 332 |
| Accumulated depreciation at 31.12.2007 | (4,973) | (318) |
| Net book amount at 31.12.2007 | 220 | 14 |
| Depreciation in 9 months of 2008 | (198) | (13) |
| Cost at 30.9.2008 | 5,193 | 332 |
| Accumulated depreciation at 30.9.2008 | (5,171) | (331) |
| Net book amount at 30.9.2008 | 22 | 1 |
| Cost at 31.12.2008 | 5,193 | 332 |
| Accumulated depreciation at 31.12.2008 | (5,172) | (331) |
| Net book amount at 31.12.2008 | 21 | , í |
| Depreciation in 9 months of 2009 | (5) | (0) |
| Cost at 30.9.2009 | 5,193 | 332 |
| Accumulated depreciation at 30.9.2009 | (5,177) | (331) |
| Net book amount at 30.9.2009 | 16 | 1 |

Intangible assets include computer software not directly linked to the hardware and the customer base acquired in the takeover of the activities of the Swiss company Skano AG in 2004.

Note 7 Debt Obligations

| | Th EEK | Th EEK | Th EUR | Th EUR |
|------------------------------|-----------|------------|-----------|------------|
| | 30.9.2009 | 31.12.2008 | 30.9.2009 | 31.12.2008 |
| Current liabilities | 11,113 | 17,722 | 711 | 1,132 |
| incl non-convertible debt | 82 | 321 | 5 | 21 |
| Non-current debt obligations | 27,720 | 27,720 | 1,772 | 1,772 |
| incl non-convertible debt | 945 | 945 | 60 | 60 |
| TOTAL | 38,833 | 45,442 | 2,483 | 2,904 |

Note 8 Payables and prepayments

| | Th EEK | Th EEK | Th EUR | Th EUR |
|-----------------------|-----------|------------|-----------|------------|
| | 30.9.2009 | 31.12.2008 | 30.9.2009 | 31.12.2008 |
| Supplier payables | 17,195 | 26,488 | 1,099 | 1,693 |
| Payables to employees | 5,726 | 5,644 | 366 | 361 |
| Taxes payables | 3,260 | 4,174 | 208 | 267 |
| Other payables | 3,093 | 2,817 | 197 | 180 |
| Customer prepayments | 1,589 | 4,523 | 102 | 289 |
| TOTAL | 30,863 | 43,646 | 1,972 | 2,790 |

Note 9 Provisions

| | Th EEK | Th EUR |
|-------------------------------|--------|--------|
| Balance at 31.12.2007 | 3,200 | 204 |
| Incl current portion | 264 | 16 |
| non-current portion | 2,936 | 188 |
| | | |
| Movements in 9 months 2008: | | |
| Used during the 9 months 2008 | (162) | (9) |
| Interest cost | (153) | (9) |
| | | |
| Balance at 30.9.2008 | 3,038 | 195 |
| Incl current portion | 102 | 7 |
| non-current portion | 2,936 | 188 |
| | | |
| Balance at 31.12.2008 | 3,536 | 226 |
| Incl current portion | 115 | 7 |
| non-current portion | 3,421 | 219 |
| | | |
| Movements in 9 months 2009: | | |
| Used during the 9 months 2009 | (90) | (6) |
| Interest cost | (70) | (4) |
| | | |
| Balance at 30.9.2009 | 3,446 | 220 |
| Incl current portion | 25 | 1 |
| non-current portion | 3,421 | 219 |

Provisions relate to the compensations for loss of working capacity of former employees after work accidents. The total amount of the provision has been estimated considering the number of persons receiving the compensation, extent of their disability, their former level of salary, level of pension payments, and estimations of the remaining period of payments.

Note 10 Share Capital

| | Number of shares | Share capital | Share capital |
|--------------------|------------------|---------------|---------------|
| | pcs | Th EEK | Th EUR |
| Balance 31.12.2007 | 4,499,061 | 44,991 | 2,875 |
| Balance 30.9.2008 | 4,499,061 | 44,991 | 2,875 |
| | | | |
| Balance 31.12.2008 | 4,499,061 | 44,991 | 2,875 |
| Balance 30.9.2009 | 4,499,061 | 44,991 | 2,875 |

The share capital of Viisnurk AS totaled 44,990,610 kroons/2,875,424 euros that were made up of 4,499,061 shares with the nominal value of 10 kroons/0.64 euros each; the maximum share capital outlined in the Articles of Association is 177,480,800 kroons/11,343,090 euros. Each ordinary share grants its owner one vote in the General Meeting of Shareholders and the right to receive dividends.

In 2009, the dividends were not distributed.

In 2008, the dividends paid out to the shareholders amounted to 6,298,685 kroons/402,559 euros, i.e. 1 kroon 40 cents/8.94 euro cents per share. The income tax on dividends amounted to 1,674,334 kroons/107,009 euros.

Note 11 Earnings per share

| | EEK | EEK | EUR | EUR |
|----------------------------------|-----------|-----------|-----------|-----------|
| | 30.9.2009 | 30.9.2008 | 30.9.2009 | 30.9.2008 |
| Basic earnings per share | (0.47) | 2.32 | (0.03) | 0.15 |
| Diluted earnings per share | (0.47) | 2.32 | (0.03) | 0.15 |
| Book value of share | 15.47 | 16.69 | 0.99 | 1.06 |
| Price/earnings ratio (P/E) | - | 8.77 | - | 8.77 |
| Closing price of the share of AS | | | | |
| Viisnurk on Tallinn Stock | | | | |
| Exchange at 30.9.* | 14.55 | 20.34 | 0.93 | 1.30 |

Basic earnings per share have been calculated by dividing the profit (loss) for the reporting period with the number of shares:

Basic earnings per share for 9 months of 2009 = (2,099,207) / 4,499,061 = (0.47) kroons/(0.03) euros Basic earnings per share for 9 months of 2008 = 10,431,264 / 4,499,061 = 2.32 kroons/0.15 euros

Diluted earnings per share equal the basic earnings per share because the Group does not have any potential ordinary shares with a dilutive effect on the earnings per share.

Price/earnings ratio (P/E) for 9 months of 2009 - Price/earnings ratio (P/E) for 9 months of 2008 = 20.34 / 2.32 = 8.77

Note 12 Segments

Segment reporting includes reporting by business segments. The results of business segments are derived from management accounting. Inter-segmental sales are recognized at market process. Business segments by the types of product/service are considered as the primary segment of the Group (sheet 20).

Management has identified the fallowing business segments:

The Furniture Factory (FF) is engaged in the production of household furniture. The Furniture Factory includes the furniture factory of AS Viisnurk.

The Skano (SK) is engaged with the retail sale of furniture and includes OÜ Skano, SIA Skano, UAB Skano LT and TOV Skano Ukraina.

The Building Materials Division (BMD) produces softboard and interior finishing boards. The Building Materials Division includes the softboard factory of AS Viisnurk.

^{*} The share of Viisnurk AS has been listed on Tallinn Stock Exchange starting from 25.09.2007.

The secondary segment of the Group is defined according to the geographical location of customers (sheet 21).

Business segment by the types of product/service – primary segment:

| th EEK | Furniture Factory | | Skano | | Building Material Division | | TOTAL OF SEGMENTS | |
|--|------------------------|------------------------|------------------------|------------------------|-------------------------------|------------------------|----------------------|------------------|
| | 9 m quarter 2009 | 9 m quarter 2008 | 9 m quarter 2009 | 9 m quarter 2008 | 9 m quarter 2009 | 9 m quarter 2008 | 9 months 2009 | 9 months 2008 |
| Revenues from external customers | 65,116 | 92,603 | 24,228 | 27,937 | 62,326 | 97,482 | 151,670 | 218,022 |
| Revenues from other segments | 10,871 | 14,985 | 0 | 0 | 0 | 0 | 10,871 | 14,985 |
| Segment profit or loss | 3,565 | 6,947 | (5,431) | (1,212) | 1,895 | 9,463 | 29 | 15,198 |
| Elimination | | | | | | | 224 | (180) |
| Concern profit or loss before financial expenses | | | | | | | 253 | 15,018 |
| Net financial expenses | | | | | | | (2,352) | (2,913) |
| Profit (loss) before taxes | | | | | | | (2,099) | 12,105 |
| Prepaid income tax | | | | | | | 0 | (1,674) |
| Concern profit or loss | | | | | | | (2,099) | 10,431 |
| Segment assets* | 89,783 | 101,277 | 11,629 | 20,139 | 70,749 | 83,310 | 172,161 | 204,726 |

^{*} In segment assets also receivables to other segments and share of subsidiaries are being reflected.

| th EUR | Furniture Factory | | Skano | | Building Material Division | | TOTAL OF SEGMENTS | |
|--|------------------------|------------------------|------------------------|------------------------|-------------------------------|------------------------|----------------------|------------------|
| | 9 m quarter 2009 | 9 m quarter 2008 | 9 m quarter 2009 | 9 m quarter 2008 | 9 m quarter 2009 | 9 m quarter 2008 | 9 months 2009 | 9 months 2008 |
| Revenues from external customers | 4,162 | 5,918 | 1,548 | 1,786 | 3,983 | 6,230 | 9,693 | 13,934 |
| Revenues from other segments | 695 | 958 | 0 | 0 | 0 | 0 | 695 | 958 |
| Segment profit or loss | 228 | 444 | (347) | (78) | 121 | 605 | 2 | 971 |
| Elimination | | | , , | ` ' | | | 14 | (11) |
| Concern profit or loss before financial expenses | | | | | | | 16 | 960 |
| Net financial expenses | | | | | | | (150) | (186) |
| Profit (loss) before taxes | | | | | | | (134) | 774 |
| Prepaid income tax | | | | | | | 0 | (107) |
| Concern profit or loss | | | | | | | (134) | 667 |
| Segment assets* | 5,738 | 6,473 | 743 | 1,287 | 4,522 | 5,324 | 11,003 | 13,084 |

^{*} In segment assets also receivables to other segments and share of subsidiaries are being reflected.

Business segment by the geographical location of customers – secondary segment:

| th EEK | | 9 month | s 2009 | | | 9 month | s 2008 | |
|-----------------|--------|---------|--------|---------|--------|---------|--------|---------|
| WEEK | FF | SK | BMD | TOTAL | FF | SK | BMD | TOTAL |
| Finland | 36,453 | 0 | 31,137 | 67,590 | 44,560 | 0 | 51,635 | 96,195 |
| Russia | 23,323 | 0 | 2,937 | 26,260 | 41,836 | 0 | 4,484 | 46,320 |
| Estonia | 793 | 6,962 | 19,916 | 27,671 | 1,413 | 10,569 | 30,312 | 42,294 |
| Ukraine | 0 | 7,353 | 130 | 7,483 | 0 | 4,076 | 2,214 | 6,290 |
| Latvia | 0 | 3,710 | 1,668 | 5,378 | 0 | 7,214 | 2,431 | 9,645 |
| Lithuania | 0 | 6,203 | 388 | 6,591 | 0 | 6,078 | 324 | 6,402 |
| Portugal | 0 | 0 | 2,026 | 2,026 | 0 | 0 | 320 | 320 |
| Germany | 1,199 | 0 | 724 | 1,923 | 2,366 | 0 | 1,074 | 3,440 |
| Kazakhstan | 2,869 | 0 | 0 | 2,869 | 2,211 | 0 | 0 | 2,211 |
| Sweden | 0 | 0 | 2,620 | 2,620 | 0 | 0 | 4,312 | 4,312 |
| Belarusian | 208 | 0 | 0 | 208 | 0 | 0 | 0 | 0 |
| Other countries | 271 | 0 | 780 | 1,051 | 217 | 0 | 376 | 593 |
| TOTAL | 65,116 | 24,228 | 62,326 | 151,670 | 92,603 | 27,937 | 97,482 | 218,022 |

| th EUR | | 9 months | s 2009 | | | 9 month | s 2008 | |
|-----------------|-------|----------|--------|-------|-------|---------|--------|--------|
| W LOK | FF | SK | BMD | TOTAL | FF | SK | BMD | TOTAL |
| Finland | 2,330 | 0 | 1,990 | 4,320 | 2,848 | 0 | 3,300 | 6,148 |
| Russia | 1,491 | 0 | 188 | 1,679 | 2,674 | 0 | 286 | 2,960 |
| Estonia | 50 | 445 | 1,273 | 1,768 | 90 | 676 | 1,937 | 2,703 |
| Ukraine | 0 | 470 | 8 | 478 | 0 | 261 | 142 | 403 |
| Latvia | 0 | 237 | 107 | 344 | 0 | 461 | 155 | 616 |
| Lithuania | 0 | 396 | 25 | 421 | 0 | 388 | 21 | 409 |
| Portugal | 0 | 0 | 129 | 129 | 0 | 0 | 20 | 20 |
| Germany | 77 | 0 | 46 | 123 | 151 | 0 | 69 | 220 |
| Kazakhstan | 183 | 0 | 0 | 183 | 141 | 0 | 0 | 141 |
| Sweden | 0 | 0 | 167 | 167 | 0 | 0 | 276 | 276 |
| Belarusian | 13 | 0 | 0 | 13 | 0 | 0 | 0 | 0 |
| Other countries | 18 | 0 | 50 | 68 | 14 | 0 | 24 | 38 |
| TOTAL | 4,162 | 1,548 | 3,983 | 9,693 | 5,918 | 1,786 | 6,230 | 13,934 |

Note 13 Related party transactions

The following parties are considered to be related parties:

- Parent company OÜ Trigon Wood and owners of the parent company;
- Members of the Management, the Management Board and the Supervisory Board of AS Viisnurk Group and their close relatives;
- Entities under the control of the members of the Management Board and Supervisory Board;
- Individuals with significant ownership unless these individuals lack the opportunity to exert significant influence over the business decisions of the Group.

The ultimate controlling party of the Group at 30.9.2009 is TDI Investments KY, registered in the Republic of Finland and belonging to Scandinavian investors.

The remuneration paid to the members of the Management and Supervisory Board including taxes:

| The remaneration para to the men | ibers of the managemen | it and supervisor | y Board merdam | S tanes. |
|----------------------------------|------------------------|-------------------|----------------|----------|
| | Th EEK | Th EEK | Th EUR | Th EUR |
| | 9 months | 9 months | 9 months | 9 months |
| | 2009 | 2008 | 2009 | 2008 |
| Board member and other | | | | |
| remuneration | 1,805 | 1,670 | 115 | 107 |
| Social tax | 596 | 551 | 38 | 35 |
| | | | | |
| TOTAL | 2,401 | 2,221 | 153 | 142 |

According to the contracts, the members of the Management Board will receive severance pay amounting to 4-month remuneration.

In the 9 months of 2009 and 2008, there were no transactions between the related parties.